

Headquarters Air Combat Command

**ACC PROGRAM MANAGEMENT
SQUADRON'S
APPROACH TO "INTEGRATED"
PROGRAM MANAGEMENT (IPM)**



**Presented by
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Director**

**This Briefing is:
UNCLASSIFIED**



Overview

- **ACC PMS IPM Structure**
 - **Program Management-Contracting Team**
- **Customers**
- **Benefits of IPM**
- **Application of IPM to Management of Contracted Programs**
- **Summary**



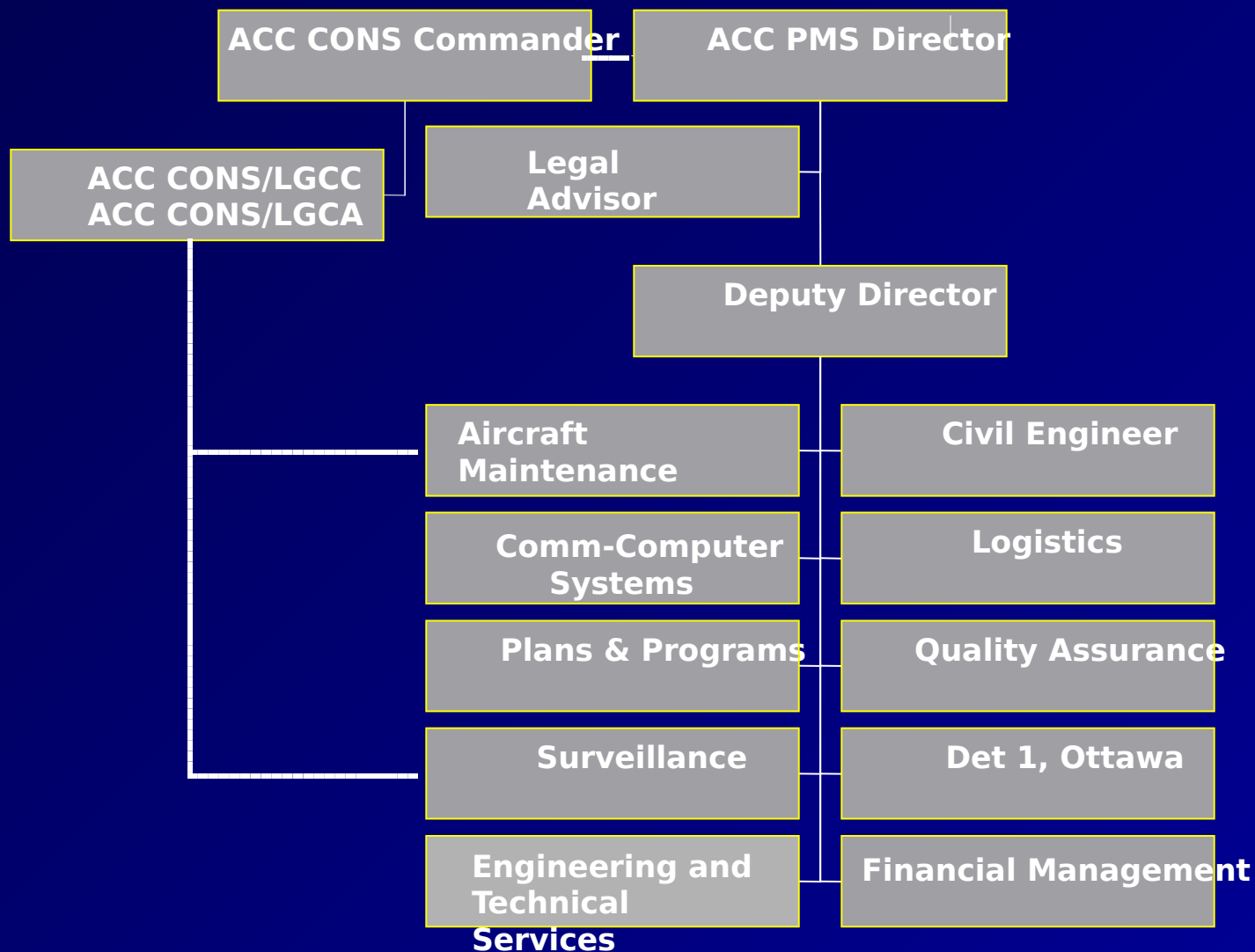
ACC PMS' Integrated Structure

- **Unique multi-function program management squadron**
 - **Single Leadership**
 - **Work side-by side with Contracting and Legal**
- **Integrated management allows:**
 - **Ability to execute cradle-to-grave competitive sourcing**
 - **Ability to manage large-scale programs**
 - **Ability to maintain centralized management and decentralized execution**
 - **Life-cycle management of assets**
 - **Quick application of training, experience and knowledge gained from previous competitions**





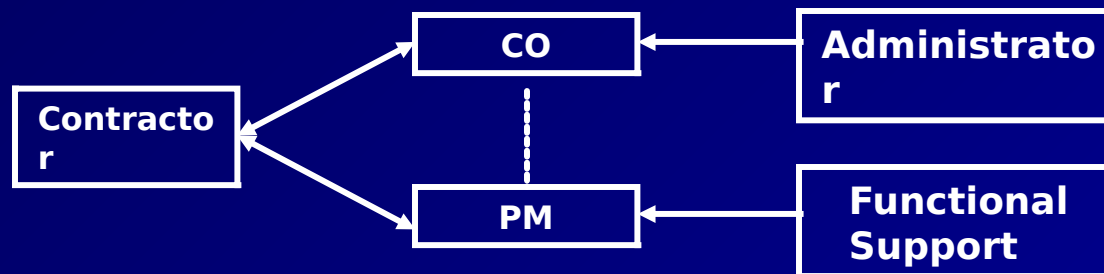
ACC PMS/ACC CONS TEAM





Program Management- Contracting Team

- **Integrated Culture**
 - **Program Managers and Contracting Officers speak the same language while understanding each others' constraints**
 - **CO - Contract administration responsibilities**
 - **PM - Technical/Mission responsibilities**
 - **Partnership that includes the contractor creates business-like environment conducive to meeting mission needs**





ACC PMS Customers

- **Support MAJCOM/CCs, ACC directorates, OSD counterdrug agencies, and U.S. Customs Service**
 - **Manage 10 contracted programs valued at \$860M+**
 - **Responsible for 32 sites in U.S. and 10 countries**
 - **Manage \$3.5B in Program investment costs**
- **Assist other USAF and ACC agencies in the development of contract requirements**
 - **Predator Unmanned Aerial Vehicle Operations & Maintenance**
 - **Will assume program management responsibility after contract award**
 - **57 Maintenance Group Competitive Sourcing Study**
 - **Assisting with Preliminary Planning, Acquisition Strategy, Requirements development, Source Selection, Continuing Government Organization**
 - **Developing CONOPS**
 - **Aerial Targets at Tyndall and Holloman AFBs**



Application of IPM to Contracted Programs

COMMON PROBLEMS	ACC PMS SOLUTIONS
<ul style="list-style-type: none">· Small pool of experienced personnel· Skills gaps<ul style="list-style-type: none">▪ Extensive training required▪ Inexperience with contract document development· Diversion from daily mission operations· Inadequate requirements definition· Security of source selection info· Lack of lessons learned application· Inadequate performance monitoring	<ul style="list-style-type: none">· Provide experienced personnel specializing in large-scale, program management<ul style="list-style-type: none">▪ Majority certified in Government Contracting & Project Management from George Washington University· Provide seasoned personnel to assist with writing the Performance- based SOW, Incentive Plan, and QASP· Provide off-site source selection facility<ul style="list-style-type: none">▪ Result: No distractions· Apply lessons learned<ul style="list-style-type: none">▪ 13 Source Selections accomplished▪ Strong business relationship with AFPEO/CM▪ Mgmt of eight contracted programs· Full-time ISO 9000 trained Quality



ACC PMS Real - World Successes

- **In past ten years, have executed 10 major procurements worth over \$1B**
 - **Received only one protest, but GAO ruled in favor of the Government**
- **Outsourced the Tethered Aerostat Radar Program**
 - **Costs reduced over 50%**
 - **Through application of business management training, able to negotiate \$600K recovery in a non-performance dispute with aerostat manufacturer**
- **Implemented the first ever contractor operated fire department for the Forward Operating Location contract in South America**
- **Executed award of Hemispheric Radar System under standup of new AF Procurement Executive Office for Services**
 - **Received accolades from the AFPEO/CM for ACC PMS' processes**
 - **Program has been re-competed three times - at least 10% savings with each new contract**



Summary

- **ACC PMS provides single point control, integrated services, and a cradle-to-grave business management capability responsive to customer**
- **Integrated program management is an effective way of doing business, especially for large-scale contracted programs**
- **ACC PMS and ACC CONS successfully executing a benchmark concept**



Discussion



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